Part 1: Profound, Persistent, and Resistant

Consider a few of the chronic problems you may be faced with in your team or organization that are profound (you care a lot about them), persistent (they’ve been going on for a while), and resistant (you’ve tried to resolve them, but haven’t been able to). You’d like to develop a strategy to solve these problems during Influencer Training.

Part 2:

In the space below, list two professional challenges you’d like to work on during the training.

Some examples may include improving employee satisfaction, or influencing your team to complete projects on time.

Professional

1. 
2.

Bring this worksheet with you to training to learn how to create a comprehensive influence strategy that will drive lasting change.